RESELLER OVERVIEW

Defend Your Customers and Your Reputation

Anti-virus and firewalls are not enough. We provide the cyber security your customers are expecting.

High Confidence

- Peace of mind
- #1 Attack Intel company in the world
- Industry recognized expertise

BINARY DEFENSE

- Detection
- Deception
- Protection
- Response

High Tech

High Touch

- 24x7x365 Security Operations Center
- Active Threat Hunting
- Always on support
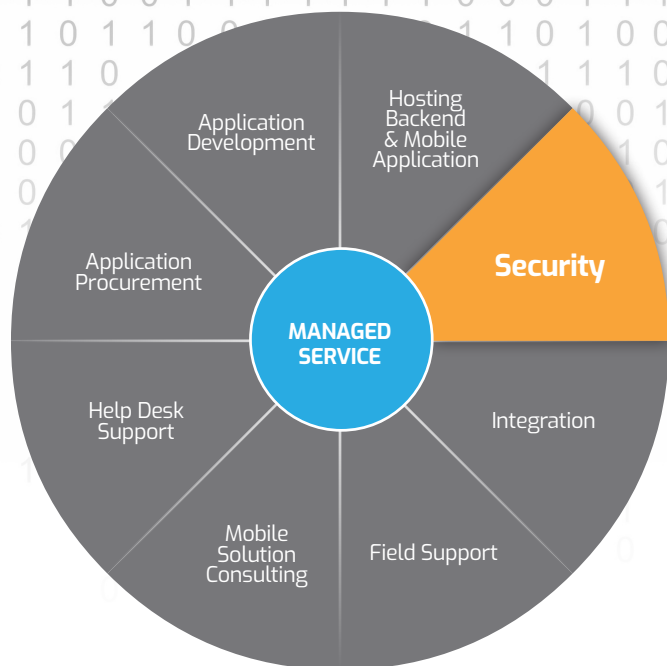- Ahead of the curve advice

High Touch

- Extreme human intervention through an amazing team of "always on" Security Operations Center (SOC) and Threat Intelligence professionals
- Multi-skilled, top-notch communicators who directly interact with you on all escalated events and priorities
- Build personal relationships to become an extension of your team

High Tech

- Invented world's leading Managed Detection, Prevention, Response, and Containment software
- Deploy and/or manage the industry leading logging and correlation tools on the market today

High Confidence

- Extremely high client retention
- Help to eliminate and avoid some of the world's most dangerous viruses, ransomware, and DDOS attacks
- Consistently recognized as a global leader in tool development, news reporting, and congressional testimony

Security

Managed Service

- Hosting Backend & Mobile Application
- Security
- Integration
- Field Support
- Mobile Solution Consulting
- Help Desk Support
- Application Procurement
- Application Development

Integrates into your service offerings

- Seamlessly "lays over" your current and future asset deployments
- We "stand up" and provision servers
- Credentials are established with immediate access to monitoring dashboard and portal
- Software-as-a-Service Nano-agent is rapidly deployed to assets to be monitored
- Ticketing system is immediately provisioned
- Security Operations Center services begin

Secures the cutting-edge processes to assist your customers with digital transformation

- Internet of Things (IoT)
- Operations Technology (Shop-floor and SCADA systems)
- Cloud-based services from third party vendors
- On- and off-premise devices
- Shadow IT (non-company regulated) applications and connections on endpoints

Partners: WIIFM?

- On-going monthly revenue stream and increased margin
- Services / implementation revenue at your option
- Built-in customer support
- Gain customer insight for cross-selling
- Marketing, territory, and account management services

We make it easy for you to get started with Binary Defense

- Rapid deployment
- No sales hurdles
- No hardware to buy
- No new hires
- No start-up costs

The Problem

Your customers want to run their businesses, not worry about security. You want to defend them and your reputation.

The challenge is that traditional defenses, anti-virus, and network firewalls fail to stop the continuous stream of breaches. Traditional technologies make it harder for legitimate users to get access while providing only temporary roadblocks to hackers. Targeted attacks, unknown adversaries, and organized crime leverage similar tools and behavior to establish and maintain access to systems long before they are detected.

Offer Your Customers a Solution

Binary Defense is a cyber security business that provides peace of mind regarding today's most pressing cyber security issues. We provide you with high-tech, high-touch, high-confidence security protection.

www.binarydefense.com